### FG LAUNCHES PASSPORT FRONT OFFICE IN AUCHI.



Our Very Own Chief Asamah Yusuf- Kadiri, SAN at the Official Commissioning of Auchi Front Passport Office.





























Editorial Board: Hajia Aminah Muhammad - Editor-in Chief, Mr. Columbus Inuwanu, Mr. Yussuf Kadiri, Mr. Greg Afemikhe, Hon. Usman Dauda (Abuja), Mr. Isah Jatto (Benin), Mr. Stanley Etsesimokhai (Admin. Secretary)

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# EDITORS CORNER



## ETSAKO CLUB 81 NEWSLETTER EDITORIAL FOR MAY EDITION

Hurray the month of May is gradually winding down signalling mid year 2023. The year and month that was dreaded by all. To God be the glory. In a few days God willing, the transition to new government should have fully taken place. We cannot but be grateful to God almighty for maintaining peace in our dear fatherland, our great country Nigeria with all the trepidation and anxiety of the General Elections and the presumed

aftermath.

On this edition of our e newsletter, we are glad to announce the donation to our scholarship scheme by Compassionate Listening Society based in Edmonton Canada. A non Governmental Organisation that has hackened to our call which has boosted the scholarship programme.

N' Etsako Yalo our slogan was fully exemplified with the Official Commissioning of Immigration Passport front office at Auchi. A sure sign of development to our land.

The Hospital Equipment for Awain/Idegun has been branded and engraved for onward delivery to venue. The items should be on an onward journey in the next few days to seal the project.

Our regular article on Health for the month switches to Customer Service in Business. Mistakes to avoid as a Businessman. The entrepreneurs have a lot to learn from this article to stay afloat in business.

We are glad to inform you that we have secured additional two advertisement for the enewsletter, Veleta wine from the stable of Intercontinental Distillers and Ebony Funeral Home.

If you say an array of amazing people are born in the month of May, you will not be wrong. Checkout the exquisite pictures in our photo galery, you will truly understand the beauty of our Etsako as a people and the abundant natural and human resources.

Let us continue to shun hate speech and maintain peaceful coexistence as we prepare to embrace the incoming government. We pray the regime will liberate us from the shackles of hardsihp we have experienced in the past few years due to the economic crunch globally.

N' Etsako Yalo.



## **ARTICLE**

### **CUSTOMER SERVICE MISTAKES TO AVOID AS A BUSINESS.**

#### **Customer service mistakes to avoid as a business**

The problem with great customer service is that everyone seems to think they know how to do it — it's a piece of cake, right? Wrong.

Here are five of the most frequent customer service mistakes.

### Failing to empower employees to assist customers

Exceptional customer service requires room for interpretation, with talented, well-trained and fully empowered employees serving as the interpreters — those who decode and manifest what exceptional customer service looks like in action.

And if they aren't authorised to deliver exceptional customer service, they won't.

### Reactive customer service rather than anticipatory

I'm sure you're very familiar with the baseline customer service equation: when a customer asks for something, you provide it. That's being reactive.

And while there's value in this approach, it's not enough to make a customer feel special, mention it to a friend or give a shout-out on social media.

### Convincing customers that they're wrong

All too often, I see customer-facing employees trying to convince customers that they're wrong — that they're wrong to try to check into their room early, wrong to request an upgrade and wrong to tell a waiter that their steak is overdone.

#### Abusing language use in interactions with customers

Don't ever think using the right language with customers is no big deal; it's practically the whole ballgame in some situations.

Getting the language right at your business is crucial; words are our primary communication. (In this case, "right" means brand-appropriate, non-judgmental and empathetic.)

#### Thinking customer service training is a one-size-fits-all

Every company and context is different, and you can't reliably apply just one off-the-shelf program of customer service training and expect that and expect everyone to fully understand and retain the information you're providing to them. Whichever approach you take, an off-the-shelf, one-size-fits-all curriculum just can't deliver the value you expect.

So, if you're going to invest some serious time and resources in a customer service training program, make sure it's customised to your needs.

Before you know it, your organisation will be fondly remembered by customers long after they have experienced your iconic customer service.



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Name: Mr. TAFA ZIBIRI-ALIU

(National 2nd Vice President)

Clan: Auchi
Village: Aibotse
Birthday: 2nd May

**Employer:** DEEPTRUST INV LTD

**Position:** MD

**Member:** Lagos Chapter



Name: Dr. (Chief) Ibrahim Bamidele

Emokpaire

Clan: UzairueVillage: IyukuBirthday: 2nd May

**Employer:** Real Estate Management; Dales

Meridian Estate and Management, Abuja

**Position:** MD

Member: Abuja Chapter



Name: Mrs. Zainab Kaka Owolabi

(Publicity Secretary)

Clan: Auchi
Village: Usogun
Birthday: 5th May

**Employer:** NNPC HQ, Abuja (RTD) **Position:** CEO Zemmy water LTD

Abuja

Member: Abuja Chapter



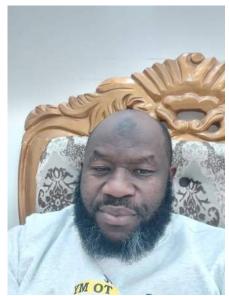
Name: Mr. Shuaibu Abubakar

(Social secretary)

Clan: UzairueVillage: IyukuBirthday: 7th May

**Employer:** Fashion Entrepreneur

**Position :** Creative Director **Member :** Benin Chapter



Name: Mallam Nuruddeen Umaru

Clan: Uzaire
Village: Jattu
Birthday: 9th May

**Employer:** Open Door & Windows Ent Nig

Ltd.

**Position:** CEO/MD

Member: Abuja Chapter



Name: Mr. Bright Abu

Clan: Atte

Village: Odeda

**Birthday:** 13th May

**Employer:** Compmerica

**Position:** CEO

Member: Lagos Chapter



Name: Mr. Haliru Momodu

**Clan:** Auchi

Village: Utsogun
Birthday: 17th May
Employer: Banker

**Position:** Group Head Maritime and

Logistics

**Member:** Lagos Chapter



Name: Col. Z.O. Shuaibu (Rtd) (Senior

Member)

**Clan:** South Ibe

Village:

**Birthday:** 18th May **Employer:** Retired

**Position:** 

**Member:** Lagos Chapter



Name: Mrs. Amina Imaku (nee Afegbua)

(Vice Chairperson)

Clan: OkpellaVillage: AuwyemiBirthday: 20th MayEmployer: Nursing

**Position:** 

**Member:** Americas Chapter







Name: Dr. Chris Itsede

( Past President)

Clan: Avianwu
Village: Iviochia
Birthday: 22nd May

**Employer:** Polar-Afrique Consulting

**Position:** Chairman

**Member:** Lagos Chapter

Name: Mr. Yussuf Azegbobor Kadiri

B Sc., BLL, M Sc., MBA & MPACurrent National General Secretary. Former Treasurer (2020 -2021), Former Financial Secretary (2017 - 2019), Past President, Etsako Youth Club (EYC) an Affiliate of Etsako Club'81.

Clan: Auchi

Village: Utsogun Birthday: 24th May

**Employer:** Esteem Global Res. Ltd.

**Position:** CEO

Member: Lagos Chapter

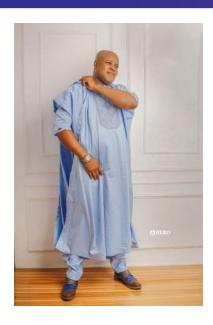
Name: Barr. Patrick Inobemhe

Clan: UzairuVillage: ApanaBirthday: 27th May

**Employer:** Legal Practice

**Position:** Principal Partner

**Member:** Lagos Chapter



Name: Mr. Bonny Ogirri

Clan: Uzairue

Village: Ayua

**Birthday:** 29th May

**Employer:** Vine Oil and Gas Ltd

**Position:** GM

**Member:** Lagos Chapter



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### Speak



Presidential Routine Visits to Elders of the Club. The President, Dr Bala Yesufu paid a visit to Eramha P.P M.S Momodu in line with our Welfare Initiative of Routine Check on Elders of the Club.Recall,the President made similar visit recently to Eramha P.P Sylva Emoekpere.

N'Etsako Yalo!



WOW!!!What a Fantastic Delivery. P.P S.K Ilugbekhai was the Guest Speaker at our April PEP TALK.His presentation was Brilliant,very Insightful and Educative.

The ICING-on-the CAKE was his announcement of further DONATION of N500,000 to support the on-going construction of the Etsako Club '81 Afemai Cultural and Vocational Centre. Recall, P.P S.K.I donated N500,000 to the construction of the edifice last year. His gesture requires Emulation. Who is the SPIRIT moving NEXT?

### Speak





E.C '81 SCHOLARSHIP SCHEME.

The President Dr Bala Yesufu, presenting evidence of fulfilment of the donation of \$5,000(Canadian) to support our Scholarship Scheme by the Compassionate Listening Society(NGO), Edmonton Canada to Mr Bruno Oshoma, Chairman, Education Committee. Recall, Compassionate Listening Society(NGO) supported the scheme with \$5,000(Canadian) last year.

The Assistant Secretary Abuja Chapter, Dr Abass Abubakar is a grandfather now, as the Daughter who we graciously led into her matrimonial home a year back now just delivered a baby girl a fortnight ago. Congratulations to our member and Pray Allah will surely protect the home of the new couple. We Pray the the child will be of benefit to the family and the general Muslim ummah. Aamiin

Speak



Pic far left is Past Assistant Governor & President EC '81Dr Bala Yesufu; Rotary District 9110 Governor, Rotarian Omotunde Lawson; Past Rotary President & VP1 E.C '81 Sir Greg Otsu and other Rotarians at the 2023 Rotary International District Conference in Abeokuta.



REDEEM OF PLEDGE BY INTERCONTINENTAL DISTILLERS LTD.

The Head of Marketing, Intercontinental Distillers Ltd,Mr Bolaji Alalade presenting " support package" to the President Dr.Bala Yesufu being contribution to the construction of the EC '81 Afemai Cultural and Vocational Centre and Production of our e-Newsletter.

### Speak

And so what a resounding and powerful delivery of our past president with plaques presented as a mark of honour. Engr. S. K. Ilugbekhai was at his best.



































Speak



In the Bus on our way back to Nig from Ghana this morning after playing two Games of football on Friday & Sat with our Accra counterparts. We enjoyed our time sha. But Ghana de expensive oooooh.

### Speak



ABUJA BRANCH APRIL GENERAL MEETING:

L-R: Dr. Olufemi Imiegha, Host at Ovrum Restaurant; Dr. Lois Otse Adams, Publicity Secretary; Dr. Edidiong Udam, Eye Doctor and Guest Speaker, Hon. Usman Dauda, Chairman; and Comrade Eustace James, Vice Chairman. Photo taken after the Health Talk.

## Speak



Refreshment after the Meeting. Supported by the Host, Dr. Olufemi Imiegha, CEO of Avrum

Restaurant, Wines and Bar.

